

Request for Proposals

Agriculture Development Programme

The Jeffreys Bay Wind Farm (JBWF) and The Amandla Omoya Trust (AOT) are situated in the area of Jeffreys Bay in the Eastern Cape. The Amandla Omoya Trust is associated with the Jeffreys Bay Wind Farm and collectively are working in partnership in this programme to achieve the collective integrated farming and agriculture development strategy. The aim is to boost this sector and stimulate interest in a progressive positive constructive attitude and progress and better the efforts continuously made by disadvantaged communities within a 50 km radius from the Jeffreys Bay Wind Farm.

The Jeffreys Bay Wind Farm and the Amandla Omoya Trust wish to identify and appoint a suitably qualified organisation to conduct a scoping exercise on economically viable agricultural activities that can serve as catalysts for economic development. Our primary objective includes identifying agricultural activities conducted by previously disadvantaged individuals. We wish to identify individuals with high potential that could benefit from structured support. The service provider will be expected to further facilitate technical support and market linkage. Coaching and mentoring would form the basis for the successful implementation of this project.

Scope of Work

- Identification of all farming and agriculture projects in communities within the 50km radius of the JBWF
- Facilitate consultation with farmers, small scale, subsistence, and commercial farmers, in the communities to better understand the scale of the farming and agricultural activities
- Identify assets and support infrastructure for farming and agricultural activities in the communities
- Facilitate consultation with key stakeholders and players in the farming and agricultural space to gain better understanding of the landscape of the industry in the communities.
- Identify and assess market opportunities for various products.
- Explore possible partnerships with existing organizations involved in the industry in the communities, in the district and province.

Deliverables (What should be included in the report)

- The scale of farming and agricultural activities in beneficiary communities. This should indicate the number of farmers identified, their location and contact details (small scale, subsistence and commercial)
- Identification of land restitution beneficiaries who might or might not be utilizing the land
- Products that are produced by farmers
- Challenges and barriers to entry for emerging and small-scale farmers
- Existing infrastructure and support programmes for emerging and small-scale farmers
- Key players and stakeholders in the farming and agricultural space and potential for collaboration with existing organizations
- Existing and potential market opportunities
- Provide a list of at least five projects that should be prioritized for funding and support

Both the Wind Farm and the Trust are situated in the Kouga municipality in the Eastern Cape. The area it covers is the 50km radius from the Jeffreys Bay Wind Farm, including Jeffreys Bay, Humansdorp, Thornhill, Lourie, Hankey, Weston and Patensie and the areas between these towns. Beneficiaries of this project must be residents

within these areas.

Proposal Guidelines and Requirements

Proposals must be submitted in electronic PDF format. Proposals must be submitted to the contact person, (Tsholofelo Moote) at (Tsholofelo.Moote@globeleq.co.za) or (chulumanco@amandlaomoyatrust.co.za).

The proposal must be signed by a duly authorized officer or agent of the organisation submitting the proposal.

The proposal must include the methodology, names and biographical details of team members the company intends to utilize to deliver the scope of work, and a detailed budget.

Contract Terms

The Amandla Omoya Trust will negotiate contract terms upon completion of the selection process. Please include your company's standard terms and conditions for such engagements in your proposal.

Pricing

The call for proposal requires details of the time-based costing per resource. Preference will be given to fixed cost proposals. Kindly include details of the following:

- Rate per person at each relevant level intended to be used.
- Any disbursements assumed.

Timeline

This call for proposal is dated 18 April 2022.

Complete proposals are due no later than 12h00 CAT on 18 May 2022.

Successful and unsuccessful bidders will be notified by 25 May 2022.

Evaluation Criteria

The key criteria for the evaluation of the proposals will include (but not be limited to) be the following:

- Value for money
- Qualifications and experience
- Technical soundness of the proposal
- Demonstrated knowledge and proven track record in the field of farming and agriculture
- Evidence of leadership, diverse local groups should be demonstrated

Jeffreys Bay Wind Farm and the Amandla Omoya Trust reserve the right to add extra evaluation criteria and to change the weighting of each criterion without notice.

Briefing About Call for Proposals and Scoping Opportunity

On request from interested service providers, Jeffreys Bay Wind Farm and the Amandla Omoya Trust will arrange individual briefing sessions about the proposed initiative. Jeffreys Bay Wind Farm and the Trust encourage seriously interested service providers to undertake a scoping visit to the area before the development and submission of proposals.

Contact Details

Respondents may contact the following person for information or clarification of the details of this call for proposals:

(Tsholofelo Moote)

Tel. 041 180 4600

Mobile: 078 672 0981

Email: Tsholofelo.Moote@globeq.co.za